



Unitrends Cloud Services

Flexible Cloud Storage, Backup, Retention, and Recovery

Business uptime and data retention requirements are increasing. But most IT organizations don't have the budget for a secondary site or the time to manage offsite storage. Let the Unitrends Cloud do the work for you. Our backup appliances work with the Unitrends Cloud to deliver long-term retention and disaster recovery spin-up at an affordable, predictable cost.



Unitrends Cloud

The Unitrends Cloud manages over 100 PBs of customer data in SSAE 16 certified cloud data centers in five countries. We offer a range of cloud retention, recovery, and continuity services for our backup customers.

Unitrends Forever Cloud

Designed to allow your business to easily and affordably meet retention and compliance requirements, Forever Cloud offers long-term, off-site retention. Through your Unitrends backup appliance, you copy on-premises backups to the highly-available and secure Unitrends Cloud. Pay only for protected capacity, with pricing scaled to your chosen retention policy. Forever Cloud removes the burden of long-term retention management from you and extends on-premises retention to the cloud, reducing capital expense and operating costs while providing a cost-effective alternative to sending tapes off site for long-term retention.

Unitrends Forever Cloud with Unlimited DRaaS

Unitrends Cloud offers optional three optional DRaaS (Disaster Recovery as a Service) options. Unlimited DRaaS provides rapid spin-up of critical applications within the secure Unitrends Cloud at a cost significantly lower than building a second DR environment. Unlimited DRaaS can be paired with your Forever Cloud account to spin-up of an unlimited number of VMware and Hyper-V VMs and physical Windows servers.

Elite DRaaS

Elite DRaaS is an add-on that's configured per virtual machine and delivers a guaranteed 24-hour spin-up service level agreement (SLA). Recovery Assurance is also included with Elite DRaaS, proving Recovery Point Objectives and Recovery Time Objectives are being met via automated, application level testing and recovery. Unitrends provides automated DR testing reports that prove recoverability.

Premium DRaaS

Premium DRaaS is an add-on that's configured per virtual machines and delivers a guaranteed 1-hour spin-up service level agreement (SLA). Recovery Assurance is also included with Premium DRaaS, proving Recovery Point Objectives and Recovery Time Objectives are being met via automated, application level testing and recovery. Unitrends provides automated DR testing reports that prove recoverability.



We are using the Unitrends Cloud...I can now sleep at night knowing I have a fully backed up infrastructure and a tested DR solution that will keep our business running in the face of a disaster.

Michael Gates
IT Manager
Mercedes Benz of Oklahoma City



Unitrends Cloud Services Include:

- Redundant cloud storage ensures availability of your data.
- Retention options so you can satisfy internal policies, compliance requirements, and industry regulations.
- Advanced WAN Optimization (WO) and in-flight deduplication means that your data transfers to the cloud faster, with less drag on your network.
- Military grade security with AES-256 encryption capabilities for data in-flight and at-rest.
- Rapid deployment in a matter of minutes with the same replication and backup copy UI as Recovery Series on-premises appliances and Unitrends Backup software.
- Jump start cloud protection with rapid seeding to quickly establish the initial data set in the cloud (optional, available to customers in U.S.).
- You can easily see what data is protected in the cloud, and you can use Unitrends' new self-service cloud tools to restore that data.
- In the event of a disaster at your site, backups of your data are copied to a Recovery Series appliance or NAS device and shipped to your primary site within 24 hours after the disaster event is declared.
- Hosting in secure SSAE 16 certified data centers for your peace of mind. Unitrends Cloud data centers are available in the United States, Canada, Germany, United Kingdom, and Australia.
- Optional Disaster Recovery services and Recovery Assurance automated testing in the cloud to ensure your RPOs and RTOs.

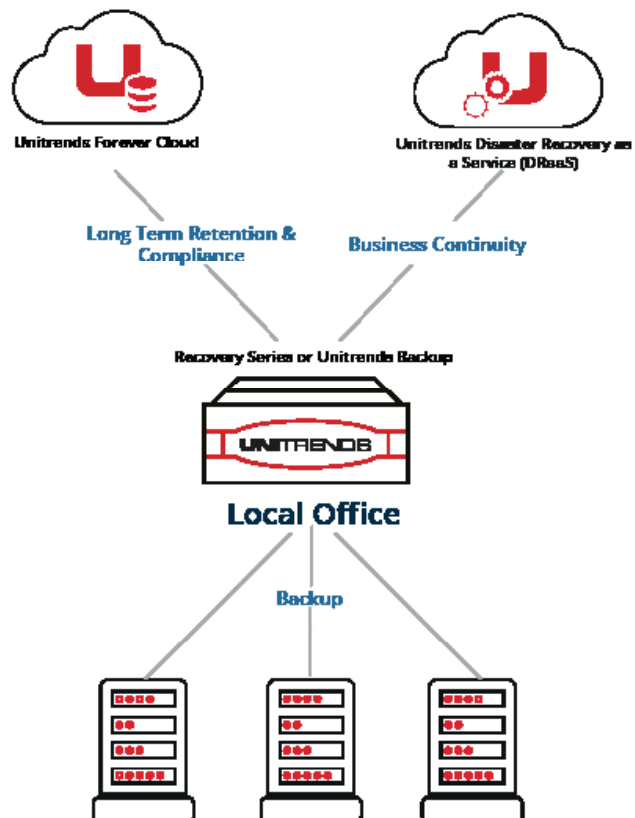


Figure 1: Unitrends Cloud and Disaster Recovery Services

| UNITRENDS CLOUD SERVICES COMPARISON | | | | |
|---|--|--|---|--|
| Terms | Forever Cloud | Forever Cloud with Unlimited DRaaS | Elite DRaaS | Premium DRaaS |
| Service Description | Long-term cloud retention. | Long-term cloud retention. + DR Services & VM Spin-Up | 24-hour VM spin-up SLA + Recovery Assurance automated DR testing | 1-hour VM spin-up SLA + Recovery Assurance automated DR testing |
| Retention Policy | Customizable - 90 days, or annual up to 7 years, or infinite | Customizable - 90 days, or annual up to 7 years, or infinite | Not Applicable | Not Applicable |
| Self-service, granular recovery | ✓ | ✓ | ✓ | ✓ |
| 24/7/365 White Glove Service & Customer Support | ✓ | ✓ | ✓ | ✓ |
| Secure VPN connection to the cloud | ✓ | ✓ | ✓ | ✓ |
| DR Spin-Up of VMware vSphere | X | ✓ | ✓ | ✓ |
| DR Spin-Up of Microsoft Hyper-V | X | ✓ | ✓ | ✓ |
| DR Spin-Up of Windows Physical | X | ✓ | ✓ | ✓ |
| 4 weeks of cloud operations testing & spin-up. Per 12 months. | X | ✓ | ✓ | ✓ |
| Recovery Assurance Automated DR Testing in the Cloud | X | X | ✓ | ✓ |
| 24 hour SLA for spin-up of VMs - From the time the disaster is declared | X | X | ✓ | - |
| 1 hour SLA for spin-up of VMs - From the time the disaster is declared | X | X | X | ✓ |
| Pricing Terms | Sold in 500 GB protected capacity increments. | Sold in 500 GB protected capacity increments. | Sold per VM as an add-on to any Forever Cloud account. | Sold per VM as an add-on to any Forever Cloud account. |
| Term | 1, 3, or 5 year subscription | 1, 3, or 5 year subscription | 1, 3, or 5 year subscription | 1, 3, or 5 year subscription |

About Unitrends

Unitrends increases uptime and confidence in a world in which IT professionals must do more with less. Unitrends leverages high-availability hardware and software engineering, cloud economics, enterprise power with consumer-grade design, and customer-obsessed support to natively provide all-in-one enterprise backup and continuity. The result is a "one throat to choke" set of offerings that allow customers to focus on their business rather than backup. Learn more by visiting unitrends.com or follow us on LinkedIn and Twitter @Unitrends..

